



CAPABILITY STATEMENT

2019

CELEBRATING 10 YEARS IN BUSINESS!



www.boonerangconsulting.com

Intention to Bid

Our goal is to secure business as a minority/non-minority & woman-owned business to offer high-quality, personalized services and to ensure that BCLLC is continuously meeting and exceeding expectations by providing effective business solutions that work. Our team is ready to supply dedicated Facilities Support Services and Business Management Consulting Services with exemplary skill sets to help your organization achieve profitable and unsurpassed milestones in business.

Confidentiality

Material contained in this document represents data and information that is sensitive to Boonerang Consulting LLC and Jacqueline K Boone and cannot be shared, distributed, disclosed and/or otherwise compromised without the expressed prior written consent from Boonerang Consulting LLC and/or Jacqueline K Boone. 2018

President's Message

In keeping with the company philosophy of “*A Small Company with Large Company Capabilities*”, the mission of Boonerang Consulting LLC is to provide sound business services to its customers and partners in the business arena. Our dynamic model, which demonstrates expert *facilities support services and total business management*, offers unrivaled, integrated results to allow clients to focus on their core competencies and strategic business initiatives.

Our goal is to present our clients with the practical tools, knowledge and training to help firms achieve unprecedented success.

Federal Government Contracting Facilities Support Services is what we do best! Also available to our clients is industry expertise in providing guidance and services and product delivery in all aspects of business.

A part of our Company's mission is to develop long-term relationships with our clients by choosing to operate with a commitment to excellence, integrity and honesty in today's marketplace.

We look forward to the opportunity to offer our services to helping your company reach its organization's mission and goals.

Thank You!

Jacqueline K Boone

Jacqueline K Boone
President

Executive Summary

Boonerang Consulting LLC is a Maryland based; family run small business. **We are celebrating 10 years in business!** The Company, started in 2008, is a 100% minority and woman-owned firm. The Company is distinctively positioned to provide resources to assist clients build, fulfill and sustain their business management requirements on a national basis. The Company is strategically aligned with sound partners who comprise a sizable breadth of offerings and experience.

Boonerang Consulting LLC was formed on the belief that the management of daily operations for business must be handled with sound advice, accountability and be derived from specialists with industry-specific knowledge. Intelligent business people who do not have the necessary time and expertise in various areas of business and industry need professional service/product suppliers as trusted allies, to provide quality collaboration and support. BCLLC has the capabilities to provide those services/products and welcome the opportunity to do so for its clients.

Boonerang Consulting LLC ensures that our clients have what they need to run their businesses as efficiently as possible, with maximum reliability on our services. We understand that our client's business procedures and processes are critical to its company's mission and goals, so we provide the underlying assurance that we will always be there when you need us. We welcome the opportunity to be of service.

We have the ability to service small to large sized businesses because of strategic partnerships in a variety of business services. The Owner has over twenty-five (25+) years of industry experience in business and insurance services collectively, and a vast amount of firsthand experience as a leader and manager.

Accordingly, Boonerang Consulting LLC is action-oriented and a master at planning, organizing and achieving results for its client base with a proven track record of achievements and success!

We are dedicated to our clients, our professionalism and extremely knowledgeable in our industries served. We are positive that by applying our vision and commitment to excellence that we can help your company achieve its organizational mission and goals and achieve results that are second to none!

Boonerang Consulting LLC is a company with a solid foundation for continued success. We are deeply committed to supplying the highest quality services, products and innovative programs in a dynamic marketplace. Our continued growth will ensure our success and the success of our clients, our partners, our vendors and our employees.

Corporate/Certification Information

Legal Name	BOONERANG CONSULTING LLC
Address	101 N. Haven Street, 3 rd Floor -ETC Campus, Baltimore, Maryland 21224
100% Owner	Jacqueline K Boone, President & CEO (Black Female)
Office	443-451-7253
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Company Website	www.boonerangconsulting.com
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DUNS Number	021233115
CAGE CODE	57FA4
<u>Certifications</u>	
<p>SBA 8(a) Business Development Program * HUBZone * MDOT * Baltimore City * Howard County Government Prince George's County Government * Maryland Small Business Reserve * Metropolitan Washington Airports Authority * State of Delaware (OSD) * Washington Suburban Sanitation Commission * SWaM (<i>spending</i>)</p> <p style="text-align: center;">Dun & Bradstreet/SAM.GOV</p> <p style="text-align: center;">Maryland, Pennsylvania and Virginia Insurance Producer firm</p>	
NAICS Codes	561210 - Facility Support Services 561740 Carpet and Upholstery Cleaning Services 238320 Painting and Wall Covering 561720 Janitorial Services 541611 Admin., Mgt., General Mgt Consulting Services 524298 All Other Insurance Related Activities 541519 OTHER Computer Related Services 561320 Temporary Help Service 561499 All Other Business Support Services
SIC Codes	8748 Business Management Consulting NEC 7349 Building Cleaning and Maintenance Services, Not Elsewhere Classified 6411 Insurance Agents, Brokers & Service 7379 Computer Related Services, Not Elsewhere Classified 1721 Painting and Paper Hanging
SBDS	SBA Profile #P1006797/ Small Business Dynamic Search

Facilities Support Services for Government Agencies & Commercial Contractors

- ❖ Carpet/Upholstery Cleaning
- ❖ Janitorial
 - Window cleaning, trash removal, kitchen and bathroom sanitizing, vacuuming, sweeping and mopping floors, dusting and wiping down work surfaces, other services as needed/requested
- ❖ Commercial Painting/Repair/Maintenance
- ❖ Landscaping/Snow Removal
- ❖ Modular Furniture Reconfiguration, Installation and Relocation

Business Management Consulting Services

- ❖ Provide assistance with daily operations management for small to large businesses.
- ❖ Provide assistance with completing applications to various local city, state and federal agencies for Minority vendor certifications.
- ❖ Payroll Negotiation Outsourcing Assistance with Placement & Management.
- ❖ Human Resources Management - Recruitment, Pre-screening, Interviewing, Employee hiring.

Technology Resale

- ❖ Serve as a reseller of technology hardware and software to Government clients.

Clients

(list is not inclusive of all past clients)

Oct. 2018- Present	Fort A.P. Hill - Bowling Green, MD Painting and Wall Covering (Painting)
June. 2018- Present	Govans Manor Apartments (PIRHL) - Govans, Baltimore, Maryland Providing Day Laborers and Post Renovation Janitorial apartment cleaning. (Labor, Janitorial)
Aug. 2016- 2017	National Oceanic & Atmospheric Administration (NOAA) - Silver Spring, MD Facility Support Services (Carpet Cleaning, Painting)
2015- 2018	Mission & Installion Contracting Command - Fort Belvoir, Virginia Facility Support Services (Painting)
2013 - 2017	Department of the Army - Fort Belvoir, Virginia Program Executive Office Enterprise Information Systems (Carpet Cleaning, Painting, Furniture Reconfiguration, Snow Removal & Landscaping)
2013 - 2014	Stronghold Security LLC - Baltimore, Maryland Consulting Services/Health Insurance Consulting
2013 - 2013	Baltimore County Small Business Resource Center - Towson, MD Consulting: Developed Workshop Series for R.G. Steel Workers
2012 - 2013	City of Baltimore Small Business Resource Center - Baltimore, MD Local Contractor Development Program (LCDP) Project/Program Management
2012 - 2015	Schnabel Engineering Consultants Inc - Baltimore & Rockville, MD Field Engineering Staff Support
2011 - Present	One Call Concepts Locating Services, Inc - Hanover, MD Office Staff Support
2010 - 2012	Superior Technology Solutions Corp - Baltimore, MD Consulting and Employee Benefits Services
2012 - 2012	Maryland Health Care Coalition - Baltimore, MD Health Care Consulting
2009 - 2016	Furniture Installation & Service Technicians LLC - Baltimore, MD Management Operations; Including completion of all documentation for General Services Administration (GSA) Schedule placement
2007 - 2013	NAES, LLC - Baltimore, MD Management Operations (Schnabel Engineering Consultants, Inc.); Including completing all documentation for MBE Certifications in various states Minority Certification Application Assistance and Documentation Development
2003 - 2007	All-Star Group Companies, Inc/HR Strategies & Solutions LLC - Baltimore, MD All aspects of daily operations management, insurance procurement, new business development and implementation, employee benefits procurement and placement, staff augmentation, pre-employment screening, and documentation development. (Key Clients: Washington Suburban Sanitation Commission {WSSC}; Lockheed Martin and Aerotek)

We accept checks, credit cards for payment. We are registered with the *Wide Area Workflow (WAWF) e-Business Suite*.